Corporate
Presentation

**3Q22** 

## Overview

Votorantim is a permanently capitalized investment holding company, with a longterm investment approach, that seeks to deliver superior financial returns allied with positive social and environmental impacts

#### Votorantim as an investor

Long	term	investment	horizon
	0 0		

Well established governance and decision-making process

Focus on high quality, well positioned assets in their respective industries

Sustainability as a key value for all the businesses we invest in

Importance of attracting and developing human capital

## Portfolio

The portfolio companies operate in various industries: building materials, finance, aluminum, clean and renewable energy, metals and mining, orange juice, infrastructure, long steel, real estate and growth capital.

> 37,000 employees

> > 16

countries

**522** 

operating units worldwide







citrosuco





















# Global presence



**3** As of December 31, 2021.

# 3Q22 highlights



Resilient results during
the quarter: Net revenues
of R\$14.0 billion, adjusted
EBITDA of R\$2.8 billion
and net income of R\$1.2
billion



Conclusion of the acquisition of an additional stake in CCR, Brazil's largest infrastructure platform



Strategic partnership with
Temasek in a new US\$700
million fund to invest in growth
companies in Brazil, launching
23S Capital



Banco BV announced a strategic partnership with Bradesco to create a new independent asset manager and wealth management platform, with R\$41 billion AUM



CBA and Reservas Votorantim
announced the issuance of Latin
America's first carbon credits from the
Cerrado biome

## **Current portfolio companies**

**Core Holdings** 

VOTORANTIM

Non-listed companies



**BUILDING MATERIALS** 

One of the largest global cement companies, operating in 11 countries. It is the largest cement player in Brazil



FINANCIAL SERVICES

5th largest privately held bank in Brazil, with a leading position in auto finance and a fast-growing digital banking business



ORANGE JUICE

World's largest orange juice producer, operating from a highly competitive asset base in Brazil



**LONG STEEL** 

More than 50 years of history manufacturing high-quality long steel products in Argentina



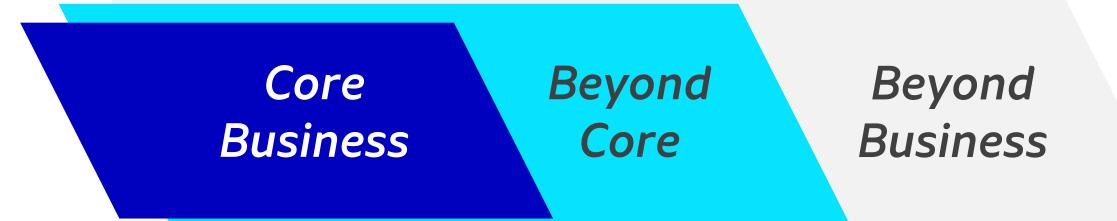
**REAL ESTATE** 

Active management of urban development projects and flagship commercial properties

Ownership:	100%	50%	50%	100%	100%
<b>Listed</b> companies					New investments
	C) cba	auren	nexa	CCR	23S capital
	ALUMINUM	RENEWABLES	METALS & MINING	INFRASTRUCTURE	GROWTH
	Only vertically integrated aluminum producer in Brazil, from mining to finished products	n One of the largest renewable energy platforms in Brazil	Top 5 zinc producer globally, with mines and smelters located in Peru and in Brazil	Brazil's largest infrastructure and mobility platform	Votorantim / Temasek partnership to invest in growth capital in Brazil
	CBAV B3 LISTED NM	AURE B3 LISTED NM	NEXA LISTED NYSE	CCRO B3 LISTED NM	
	Ownership: 68%	38%	65%	10%	

5

### Our investment themes



Strengthening the core: modernization, expansion and consolidation

value unlocking:
extract value from
the asset base by
leveraging existing
skills and capabilities

m y g ies Adjacencies: businesses opportunities associated with the needs of the companies; opportunities and risks that follow products and processes

New patterns of production and consumption; new business models

# Objectives of the capital allocation strategy

# At Our Portfolio Companies

Preserve the capacity to invest: **sustaining**, **modernization and expansion** 

Capital structure that allows **growth and dividends** 

Foster innovation to transform the business model

Perpetuate the **Votorantim DNA** 

# At the Portfolio Level

**Diversification:** sectors, geographies, risk factors

Financial and strategic flexibility for large scale investments

Delivering on the investment objectives of our shareholders

# To Our Shareholders

Maximize total shareholder return (TSR)

**Long term sustainability** of Votorantim

Patient capital, non-negotiable purpose

## Votorantim: a long-term, engaged investor

#### **ESG** approach

Each company in the portfolio has its own ESG strategy in line with Votorantim's DNA. In this context, Votorantim's activities take place on three fronts:

#### Influence

Influence portfolio companies to adopt environmental, social and governance best practices, contributing to the long-term sustainability of their businesses

#### **Monitor**

Follow the integration of ESG criteria in decisions regarding new investments and in the evaluating of the portfolio companies, while also monitoring ESG and reputation risks from the Votorantim perspective

#### Report

Communicate transparently and consistently about ESG initiatives undertaken by Votorantim and the portfolio companies

#### Votorantim S.A.

Participant of the Global Compact since 2011

**Member of CDP** in the investor category

Publication of **Annual Report** since 1923, using GRI methodology since 2010











- Votorantim Cimentos (revolving credit facility)
- Banco BV (green bonds)
- Citrosuco (green export prepayment)











#### **Participants of the Global Compact**

- Votorantim Cimentos
- Banco BV
- CBA
- Auren Energia
- Nexa
- Citrosuco
- CCR

#### Respondents to the CDP's public climate questionnaire in 2021

- Votorantim Cimentos
- CBA
- Nexa
- Citrosuco
- CCR

#### **Publication of annual reports**

- Votorantim Cimentos
- Banco BV
- CBA
- Auren Energia
- Nexa
- Citrosuco
- CCR

### **ESG**

# reservas **VOTORANTIM**

Reservas Votorantim focuses on **environmental assets** and manages **Legado das Águas**, the largest private Atlantic Forest reserve in Brazil.

Its business model is part of the answer to integrate biodiversity with the economy and leverage solutions for climate change.

Manages more than **70 thousand hectares** in Brazil, including **Legado das Águas** and **Legado Verdes do Cerrado** 

Innovator in **nature-based solutions**, generating **carbon credits** and contributing to the development of **offset markets** 

Specialized in territory management and environmental projects

Benchmark for management of **forests** and **conservation areas**, integrating community, new economic activities and biodiversity

Innovative business model to perpetuate conservation





# instituto VOTORANTIM

Intelligence center that develops social and environmental solutions that generate value for society.

Created in 2002, it operates in +100 municipalities throughout Brazil, Argentina and Peru.

#### Partnership for the Enhancement of Education

Program that seeks to improve the quality of public education.

13 years of existence

**+140** municipalities

**+15** states in Brazil

**+1.3MM** impacted students

#### **Impact investing**

<u>iV Ventures</u>: early-stage fund. Focus: Water and Sanitation, Low Carbon Economy and Social Interest Housing.

#### **ESG Strategy**

Intelligence services applied to ESG challenges.

**16** projects performed in 2021:

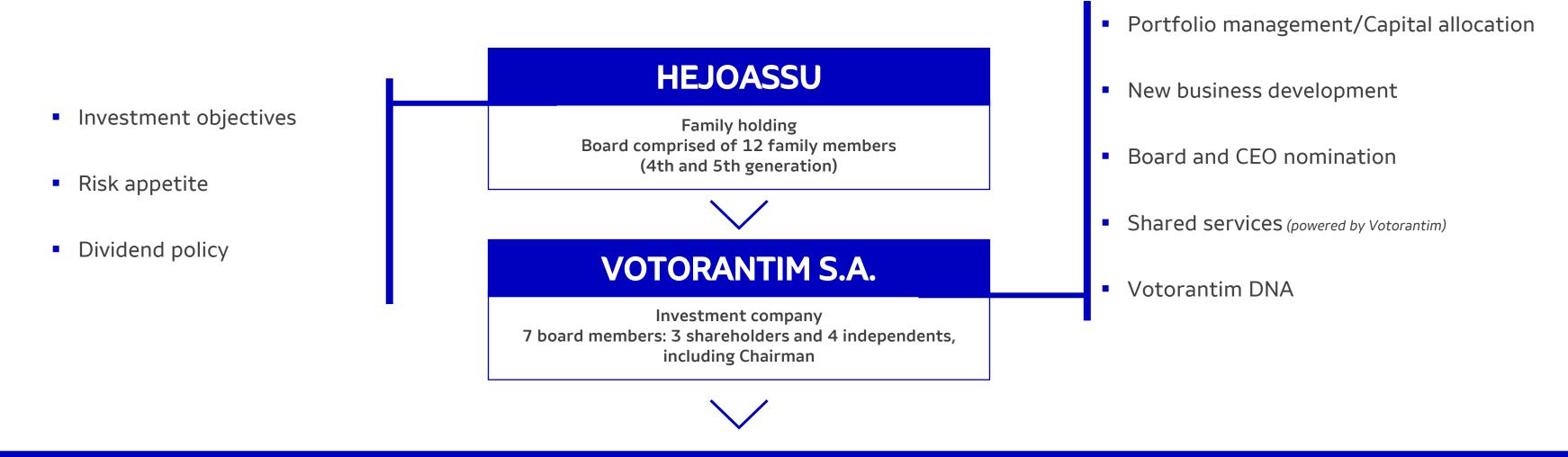
√ 10 in studies, diagnoses and evaluations

✓ **3** strategic plans

✓ 3 in portfolio management

## **ESG**

#### **Corporate Governance framework**



#### **Invested Companies**

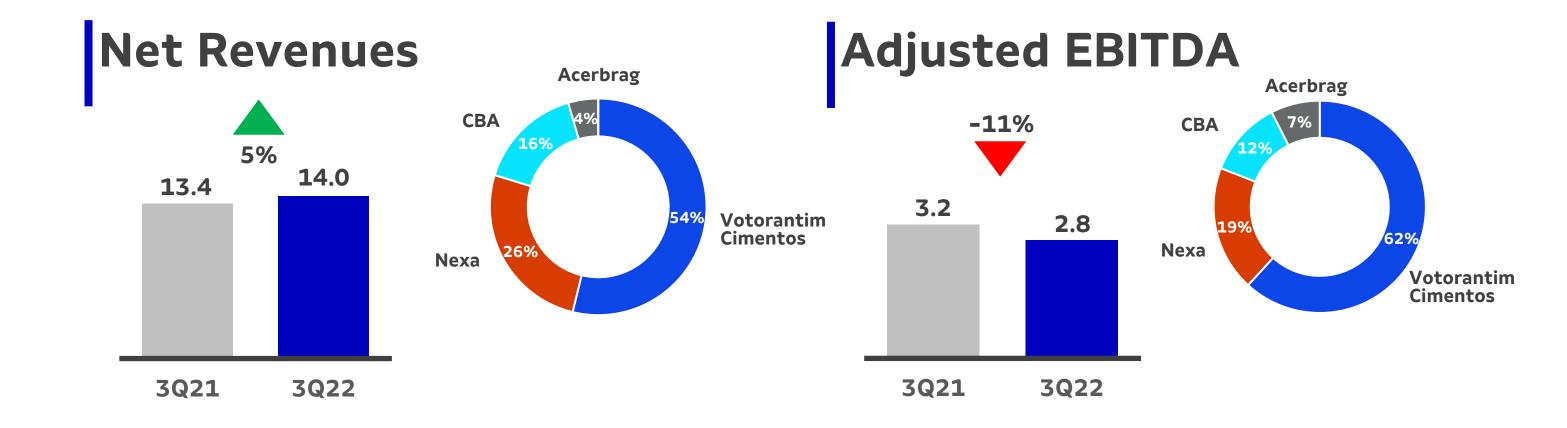
Fully autonomous

All companies have boards/committees

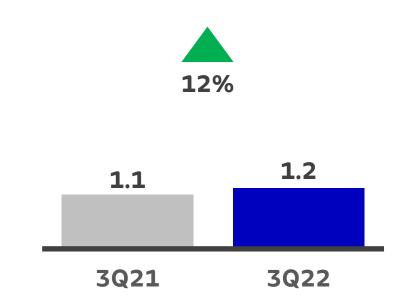
All boards with a combination of Votorantim S.A. management + independent directors

## **3Q22 Consolidated results<sup>1</sup>**

R\$ billion



### Net Income

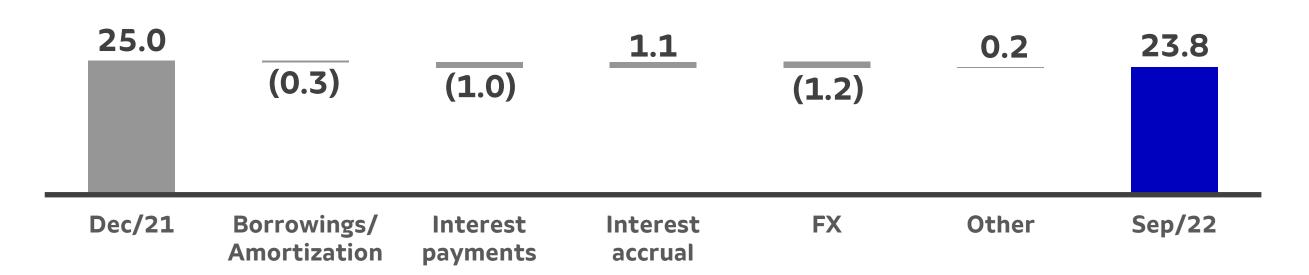


**VOTORANTIM** 

## **3Q22 Indebtedness & Liquidity**

R\$ billion

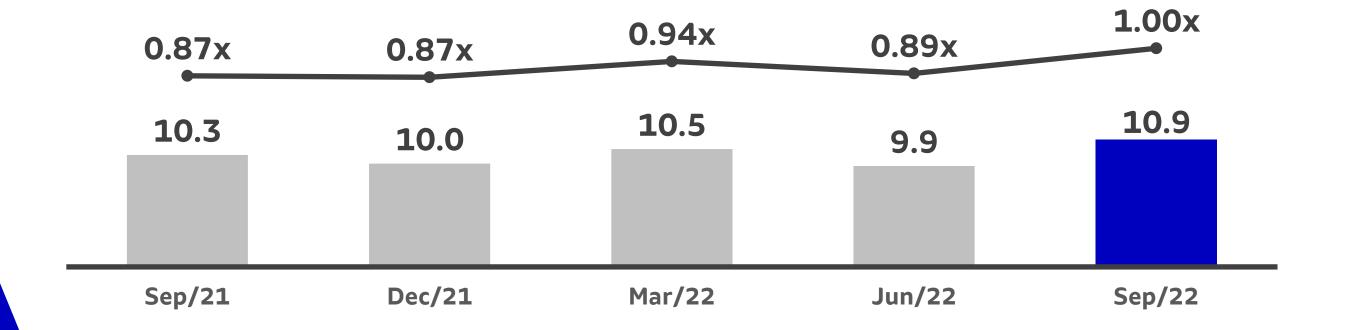




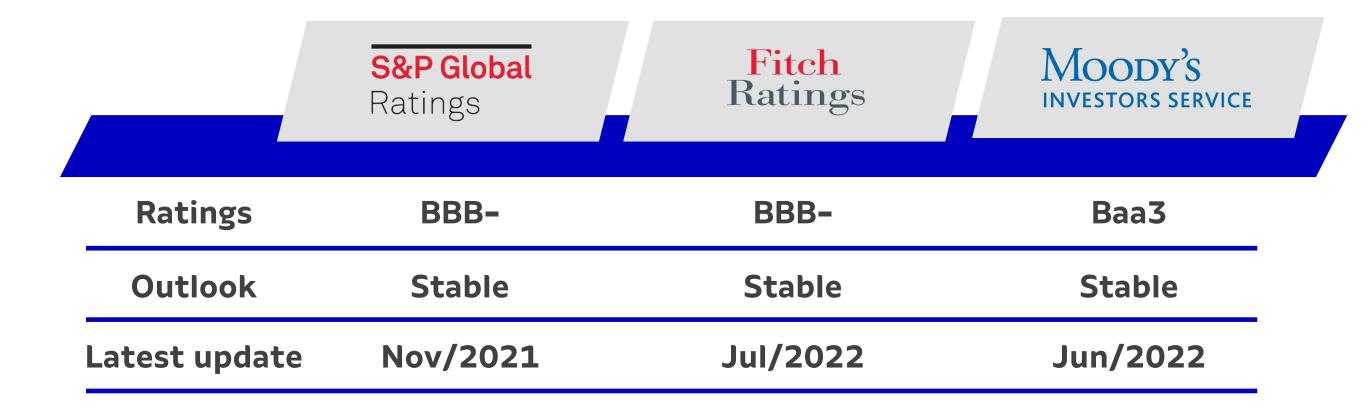
### Net Debt and Net Debt/Adj. EBITDA







## Ratings - Votorantim S.A.



Votorantim is part of a select group of Brazilian companies with **investment grade** classification by the three agencies

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