Corporate Presentation

**VOTORANTIM VOTORANTIM VOTORANTIM** 

**2Q23** 

## Overview

Votorantim is a permanently capitalized investment holding company, with a long-term investment approach, that seeks to deliver superior financial returns allied with positive social and environmental impacts

**Votorantim** as an investor

Long term investment horizon

Well established governance and decision-making process

Focus on high quality, well positioned assets in their respective industries

Sustainability as a key value for all the businesses we invest in

Importance of attracting and developing human capital

## Portfolio







Our portfolio companies operate in various industries: building materials, banking, renewable energy, base metals, orange juice, infrastructure, long steel, real estate, investments and environmental services.























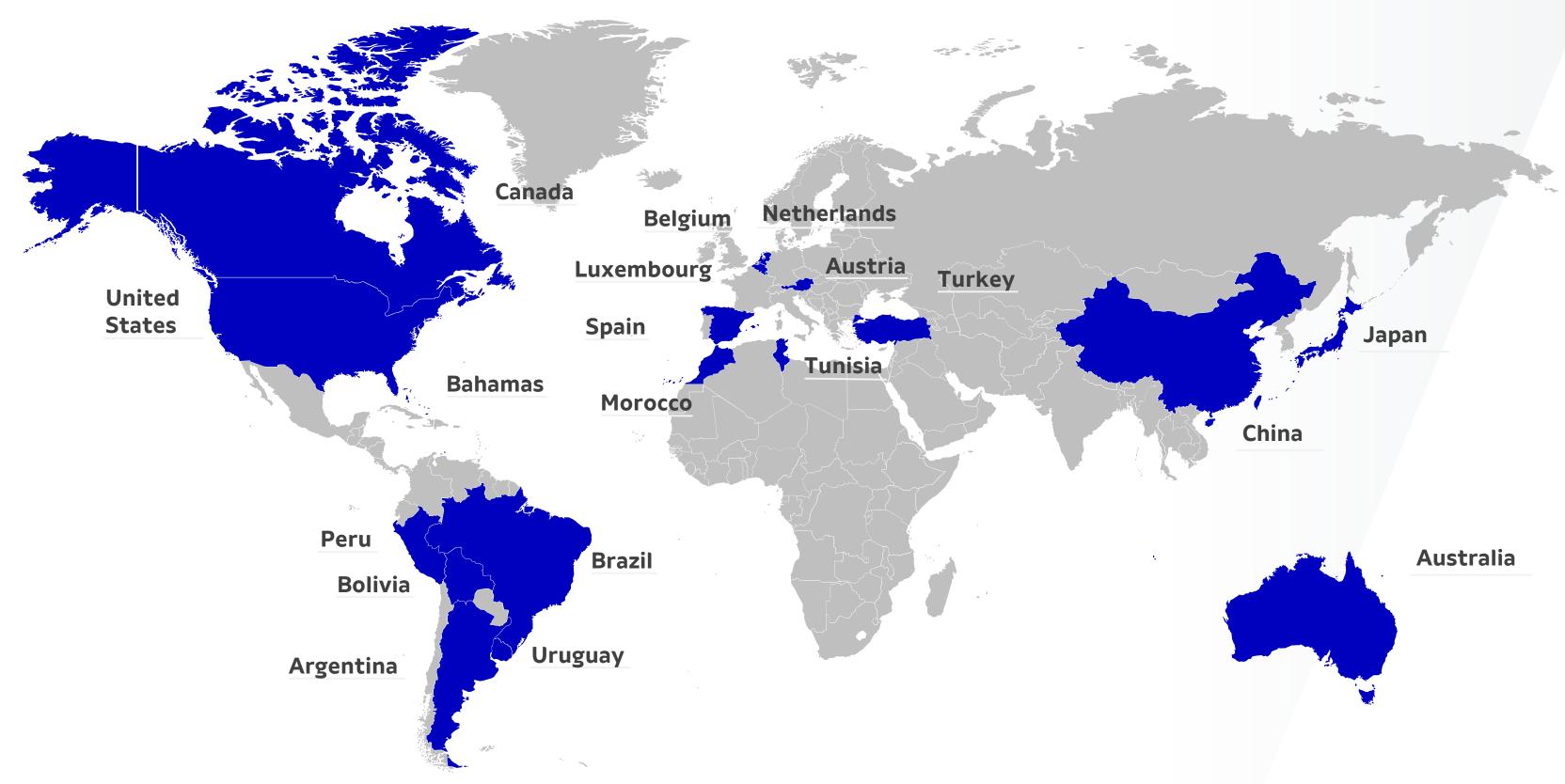








# **Global presence**



# **2Q23 Highlights**



Acquisition of minority stake of 5.1% in Hypera, one of Brazil's largest pharmaceutical company. This investment marks Votorantim's entry into the healthcare sector, aligning with the diversification strategy.



Moody's reaffirmed Votorantim's rating as Baa3, with a stable outlook and S&P Global Ratings revised Votorantim's global scale outlook to positive from stable.



Votorantim Cimentos, CBA and CCR were recognized as the best highlights in the ESG award by Exame, with each of them being prominently featured in their respective sectors.



Auren concluded the securitization of the indemnity for the Três Irmãos Hydro Power Plant in the amount of R\$4.2 billion.



## **Portfolio companies**

**Core Holdings** 

## **Private** companies



#### BUILDING **MATERIALS**

One of the largest global building materials companies, operating in 11 countries. It is the largest cement player in Brazil



**BANKING** 

5th largest privately held

bank in Brazil, with a

leading position in auto

finance and a fast-

growing digital banking

business

### **citrosuco**

#### **ORANGE JUICE**

World's largest orange juice producer, operating from a highly competitive asset base in Brazil



#### **LONG STEEL**

More than 50 years of history in manufacturing high-quality long steel products in Argentina



#### **REAL ESTATE**

Created to generate impact through actively managed urban development projects and state-of-theart commercial property management

#### reservas **VOTORANTIM**

#### **ENVIRONMENTAL SERVICES**

Nature-based solutions, specialized in land management for both traditional and new economy businesses

100% 50% 50% 100% 100% 100% Ownership

## **Listed** companies



#### auren

**RENEWABLE ENERGY** 

One of the largest renewable

energy platforms in Brazil.

### nexa

**ZINC/COPPER** 

Top 5 zinc producer

globally, with over 60

years of experience

operating and developing

mining and smelting assets



**INFRASTRUCTURE** 

Largest infrastructure platform in Brazil, operating in the segments of toll roads, urban mobility, airports, and services

#### CCRO **B3** LISTED NM

10%

#### **ALUMINUM**

Only fully vertically integrated aluminum company in Brazil and an industry-leading producer of low-carbon aluminum

#### **CBAV B3** LISTED NM

68%

#### **AURE B3** LISTED NM

38%

#### **NEXA** LISTED **NYSE**

65%

#### **New Investments**

**GROWTH EQUITY** 

Strategic partnership with Temasek to pursue and explore growth opportunities in Brazil



**ENERGY TRANSITION** 

Strategic partnership with CPP Investments to accelerate the energy transition



Ownership

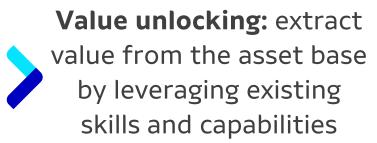
## Our investment themes

# Core Business

# Beyond Core

# **Beyond Business**

Strengthening the core: modernization, expansion and consolidation



Adjacencies: business opportunities associated with the needs of the companies; opportunities and risks that follow products and processes



New patterns of production and consumption; new business models

# Objectives of our capital allocation strategy

## **At Our Portfolio Companies**

Preserve the capacity to invest: sustaining, modernization and expansion

Capital structure that allows for **growth and dividends** 

Foster innovation to transform the business model

Perpetuate the Votorantim DNA

#### At the Portfolio Level

**Diversification:** sectors, geographies, risk factors

Financial and strategic flexibility for large scale investments

Delivering on the investment objectives of our shareholders

#### **To Our Shareholders**

Maximize total shareholder return (TSR)

**Long term sustainability** of Votorantim

## Patient capital, non-negotiable purpose

# Votorantim: a long-term, engaged investor

## **ESG** approach

Each company in the portfolio has **its own ESG strategy** in line with Votorantim's DNA. In this context, Votorantim's activities take place on three fronts:

#### Influence

Influence portfolio companies to adopt environmental, social and governance best practices, contributing to the longterm sustainability of their businesses

#### Monitor

Follow the integration of ESG criteria in decisions regarding new investments and in the evaluating of the portfolio companies, while also monitoring ESG and reputation risks from the Votorantim perspective

## Report

Communicate transparently and consistently about ESG initiatives undertaken by Votorantim and the portfolio companies

## **Votorantim S.A.**

Participant of the Global Compact since 2011

**Member of CDP** in the investor category

Publication of **Annual Report** since 1923, using **GRI methodology** since 2010









## reservas VOTORANTIM

Reservas Votorantim focuses on **environmental assets** and manages **Legado das Águas**, the largest private Atlantic Forest reserve in Brazil, and **Legado Verdes do Cerrado**.

Its business model is part of the answer to integrate biodiversity with the economy and leverage solutions for climate change.

Manages more than **70 thousand hectares** in Brazil

Innovator in **nature-based solutions**, generating **carbon credits** and contributing to the development of **offset markets** 

Specialized in territory management and environmental projects

Benchmark for management of **forests** and **conservation areas**, integrating community, new economic activities and biodiversity

Innovative business model to perpetuate conservation



# instituto VOTORANTIM

A center of intelligence that develops social and environmental solutions that generate value for society.

In 2022, the Votorantim Institute implemented 212 projects in 135 cities in Brazil, going beyond the areas of influence of the portfolio companies.

## Over the past 20 years

- + 10,000 activities developed
- + R\$1.5bn invested by Votorantim
- + 10m
  people
  benefited

- + 300 partners since its creation
- + 550 cities impacted, in 23 Brazilian states

## Partnership for the Enhancement of Education

Program that seeks to **improve the quality of public education**, giving more focus on initiatives to address the **consequences and repercussions of the COVID-19 pandemic** on the education systems

## Fostering Inclusive and Impactful Businesses

Through the **ReDes program**, Votorantim Institute seeks to **reduce poverty and increase social engagement** in the selected cities by leveraging income generation opportunities



# **ESG** - Corporate Governance framework

Investment objectives

Risk appetite

Dividend policy

#### **HEJOASSU**

#### Family holding

Board comprised of 12 family members (4th and 5th generation)



#### **VOTORANTIM S.A.**

#### **Investment company**

7 board members: 3 shareholders and 4 independents, including Chairman

Portfolio management/Capital allocation

New business development

Board and CEO nomination

Shared services

**Votorantim DNA** 



## **Invested Companies**

Fully autonomous

All companies have boards/committees

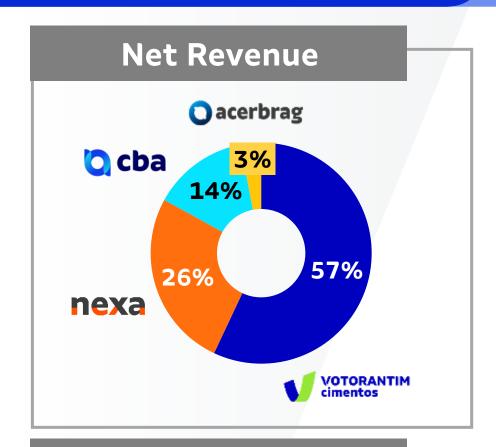
All boards with a combination of Votorantim S.A. management + independent directors

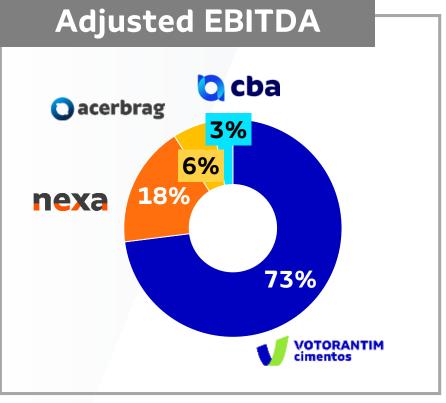


# 2Q23 Consolidated Results\*

R\$ million

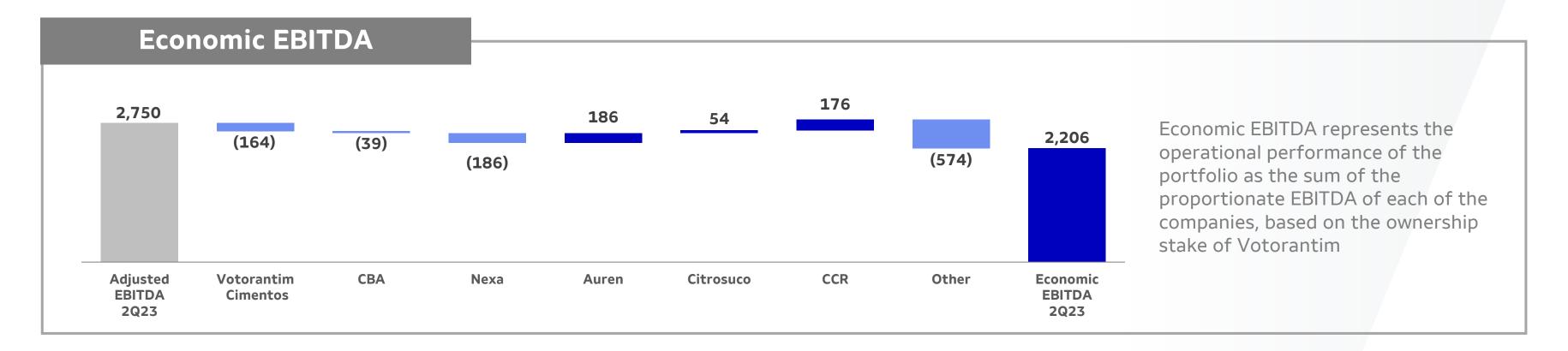
	2Q23	2Q22	1H23	1H22
Net Revenue	12,093	13,965	23,820	25,386
Gross Profit	2,081	3,580	3,727	5,786
Adjusted EBITDA	2,750	3,440	4,485	5,613
EBITDA Margin	23%	26%	19%	22%
Net Income	20	1,678	503	3,371
Net Leverage	1.38x	0.88x	1.38x	0.88x

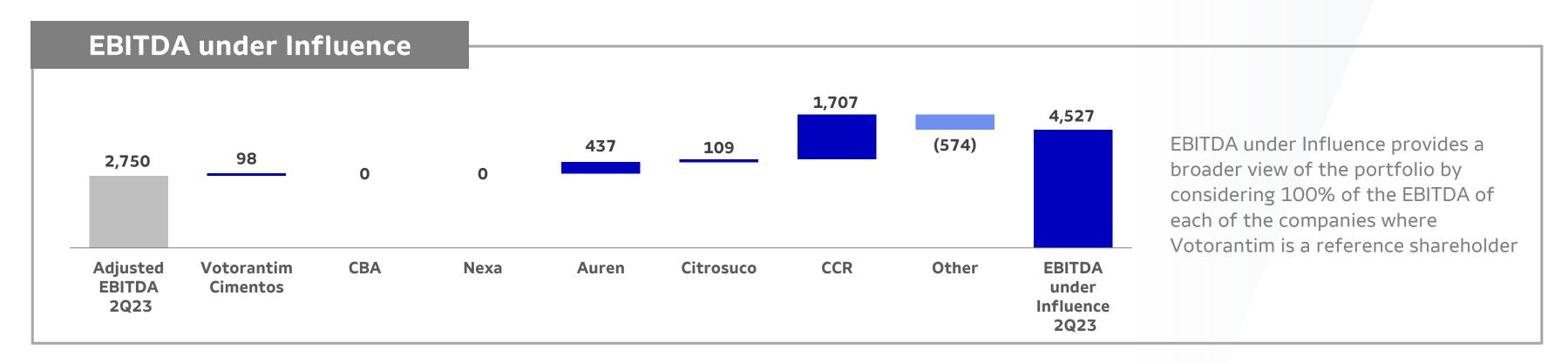




## **2Q23 Economic EBITDA and EBITDA under Influence**

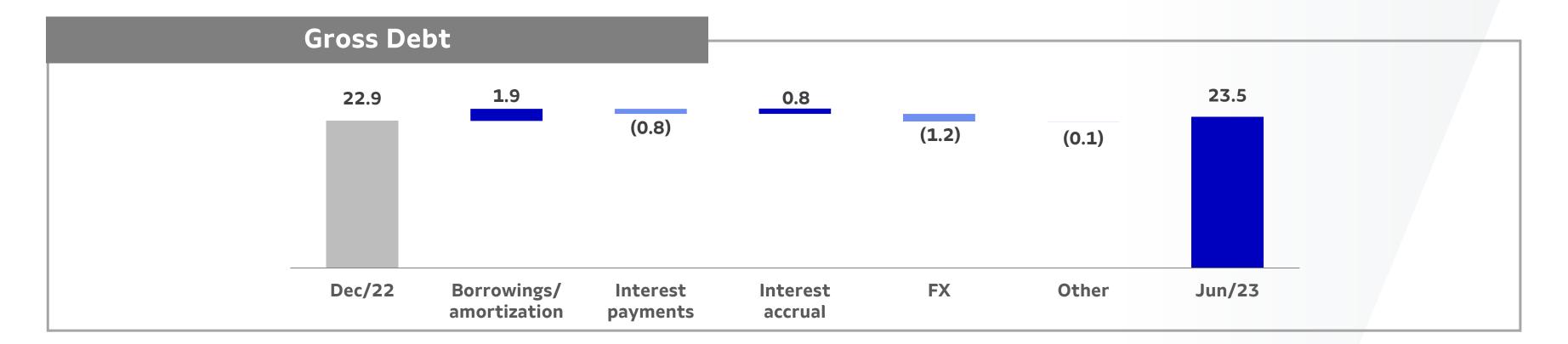
**R\$ million** 

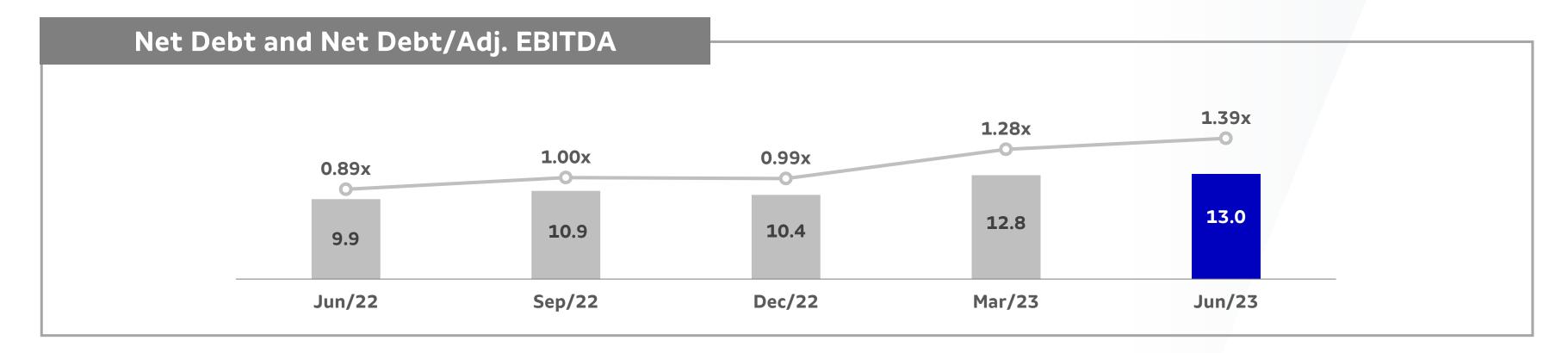




# 2Q23 Indebtedness & Liquidity\*

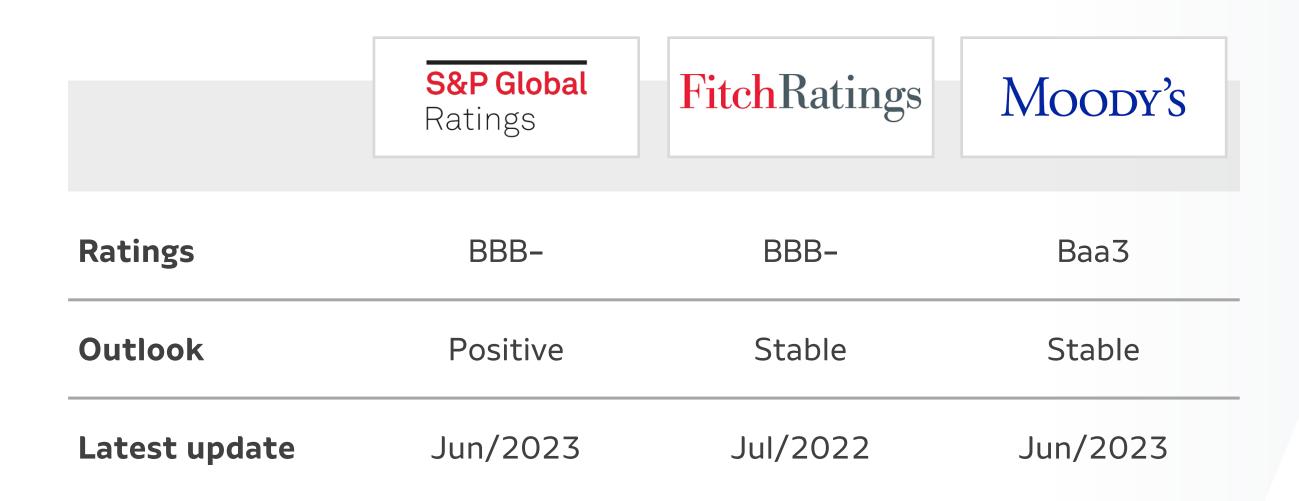
R\$ billion







# Ratings - Votorantim S.A.



**Votorantim** is part of a select group of Brazilian companies with investment grade classification by the three rating agencies

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