# SUMMARY REPORT 2023

**VOTORANTIM** 

# A message from the **CEO**

Throughout its century-long journey, Votorantim has faced complex economic and geopolitical scenarios, both locally and globally, and 2023 was no different. We maintained our strategy focused on portfolio resilience, navigating uncertainties, that are continuously incorporated into our business strategy.

In this scenario of permanent volatility, we reaffirmed our commitment as engaged investors, with a long-term vision and discipline in capital allocation, maintaining our investment strategy with initiatives for the gradual and secure transformation of our portfolio and consolidating our belief in a future of opportunities.

In 2023, we achieved a consolidated net revenue of R\$48.5 billion, adjusted EBITDA of R\$9.6 billion, and net income of R\$1.8 billion. The consolidated result was impacted by a combination of a cycle of low prices for metallic commodities, with robust results from international cement operations, following successful acquisitions in North America and Spain over the past two years, adding value to portfolio diversification.

This consistency was reaffirmed by our long-term ratings on an international scale. S&P Global Ratings upgraded our credit rating from "BBB-" to "BBB", Fitch Ratings revised the outlook of the "BBB-" rating from stable to positive, and Moody's reaffirmed our "Baa3" rating with a stable outlook. We remain positioned among the few Brazilian companies (and the only non-listed one) with investment grade by the three major credit rating agencies in the world.

In 2023, we consolidated the movements of recent years, maintaining a firm focus on our capital allocation strategy, while continuing to open new avenues of opportunity for additional investments in the future. This was the first full year of operation for Auren following the consolidation of energy assets in partnership with CPP Investments, the first full year as members of the controlling block of CCR, and the biome. The Votorantim Institute expanded its role as a first full year of investments by 23S Capital. These are examples of maturing initiatives with excellent prospects for results, which are aligned with our strategy of combining capital preservation with long-term growth.

Additionally, we acquired a5.6% stake in Hypera, one of the largest pharmaceutical companies in Brazil. This investment marks Votorantim's entry into the healthcare sector, continuing our strategy of industry diversification.

We also observed important movements and achievements throughout the year:

Votorantim Cimentos continues to capture synergies derived from recent international M&A transactions, contributing to increased cash generation in hard

currency;

- Auren distributed R\$3.0 billion in dividends, with R\$1.1 billion to Votorantim:
- Altre made substantial progress in its internationalization strategy, formed important strategic partnerships, and made its first investment in the United States;
- BV closed the eleventh consecutive year as a leader in used vehicle financing and the fourth consecutive year as a leader in vehicle-secured loans (EVG) and solar panel financing;
- Citrosuco achieved historic results due to better orange juice prices and accelerated its revenue diversification thesis through Evera, a company focused on natural ingredients;
- 23S Capital completed two investments in its first year of operations. The first in the largest independent consortium administrator in Brazil, and the second in the largest player in Brazil's online education market.

Our companies demonstrated significant advancements in their sustainability strategies and commitments. Nexa announced a US\$320 million revolving credit line linked to carbon emission reduction indicators, Citrosuco continued its ESG financing agenda with US\$350 million in new lines linked to commitments such as advancing the representation of women and Black people in leadership positions, and Votorantim Cimentos signed a US\$150 million financing with the International Finance Corporation (IFC) to modernize its operations with the aim of increasing thermal substitution and reducing carbon emissions.

Reservas Votorantim introduced to the market an unprecedented methodology for carbon credits resulting from forest conservation - the PSA Carbonflor - which will contribute to the advancement and consolidation of the market for environmental services in the Atlantic Forest business partner in generating socio-environmental value for our portfolio companies, and launched the Climate Action project with the goal of improving resiliency and mitigating climate risks in the cities where we operate.

Amidst the macroeconomic and geopolitical complexities of 2024, our companies remain focused on operational efficiency and continuous cost control to address shortterm challenges. Simultaneously, we are actively exploring new long-term investment opportunities in Brazil and abroad, with a keen eye on innovation and talent management.

João H. Schmidt

## Profile

Votorantim is a permanently capitalized investment holding company, with a long-term investment approach that seeks to deliver superior financial returns allied with positive social and environmental impacts.

With a **106-year history**, Votorantim and its portfolio companies operate in various industries: building materials, banking, renewable energy, infrastructure, base metals, orange juice, long steel, real estate, investments and environmental services.

+61,000 employees countries 532 operating units worldwide

# Portfolio Overview

Core holdings

#### Private Companies

Companies	Ownership	Description
VOTORANTIM cimentos	100%	One of the largest global building materials companies, operating in 11 countries. It is the largest cement player in Brazil
banco	50%	5th largest privately held bank in Brazil, with a leading position in auto finance and a fast-growing digital banking business
citrosuco	50%	World's largest orange juice producer, operating from a highly competitive asset base in Brazil
acerbrag	100%	More than 50 years of history in manufacturing high- quality long steel products in Argentina
altre	100%	Active management of urban development projects and flagship commercial properties
reservas VOTORANTIM	100%	Nature-based solutions in various Brazilian biomes

# Portfolio **Overview**

## Core holdings

Private Companies

Companies	Ownership	Description
23S capital	60%	Votorantim and Temasek partnership to invest in growth equity in Brazil

## Listed Companies

Companies	Ownership	Description
auren  AURE  B3 LISTED NM	38%	One of the largest renewable energy platforms in Brazil
CCRO B3 LISTED NM	10%	Brazil's largest infrastructure and mobility platform
NEXA LISTED NYSE	65%	Top 5 zinc producer globally, with over 60 years of experience operating and developing mining and smelting assets
CBAV B3 LISTED NM	68%	Only vertically integrated aluminum producer in Brazil, from mining to finished products
Hypera  HYPE  B3 LISTED NM	5%	The largest pharmaceutical company in Brazil

# 2023 Highlights

## **Strategic**

- S&P Global Ratings upgraded Votorantim's credit rating from "BBB-" to "BBB" and Fitch Ratings revised the outlook of the rating "BBB-" from stable to positive, reflecting its diversified business portfolio, strong market position in the industries it participates, geographic diversification and its track record of committing to a robust capital structure.
- Votorantim Cimentos and Nexa also had their credit rating upgraded by S&P Global Ratings from "BBB-" to "BBB" and from "BB+" to "BBB-", respectively.
- Distribution of R\$3.0 billion of dividends by Auren, with Votorantim receiving R\$1.1 billion.
- Acquisition of 5.6% minority stake in Hypera (B3:HYPE3), one of the largest pharmaceuticals companies in Brazil. This investment marked Votorantim's entry into health-care, expanding its portfolio diversification strategy.
- The fund managed by 23S Capital completed two investments in line with its growth equity strategy during the year.
- Altre made its first investment in the United States, in a multifamily project in Chicago, in line with its internationalization strategy. The São Paulo City Council approved the urban intervention project of Altre's main asset in Vila Leopoldina (São Paulo) entailing the revitalization and urban requalification of properties in the region.
- Banco BV completed the eleventh consecutive year as leader in used vehicle financing and the third consecutive year as leader in collateralized vehicle loans and solar panel financing.
- CBA launched the scrap treatment line at Metalex and created its first Processing and Recycling Center.

## **ESG**

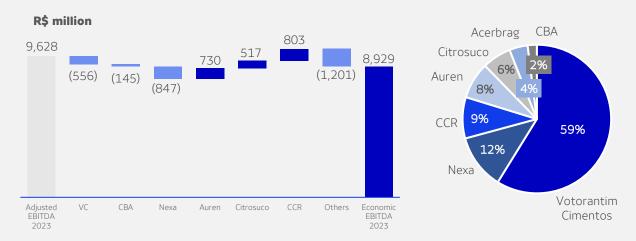
- The 10<sup>th</sup> anniversary of our Compliance Program marked by the update to our <u>Code of Conduct</u> during our Compliance Week.
- Votorantim Cimentos obtained pioneering financing from IFC to modernize its factories while focusing on reducing CO2 emissions. Nexa announces the completion of a revolving credit facility worth US\$320 million linked to CO2 emissions reduction indicators.
- During the 2023 CDP cycle, the assessment of corporate transparency and climate change performance by the global environmental non-profit organization, we saw improvements on the scores of Votorantim Cimentos, CCR, Citrosuco and Nexa, with emphasis on the results of Votorantim Cimentos and CBA, which are currently positioned on the leadership category (A list).
- Reservas Votoratim hosted a series of events in the official program of Climate Week, in New York, with the objective of presenting PSA Carbonflor, an unprecedented methodology for generating carbon credits through forest conservation.

# 2023 Highlights

## **Financial**

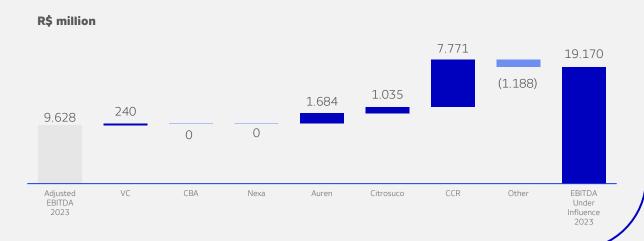
#### Economic EBITDA

Our portfolio has evolved, and our consolidated financial statements do not include the EBITDA of companies that are reported according to the equity method. For that reason, we have recognized the need to monitor our results in a way that reflects Votorantim's share in its businesses. Our business metric, which we have named "Economic EBITDA", represents the operational performance of the portfolio as the sum of the proportionate EBITDA of each of the companies, based on the ownership interest of Votorantim. Under this concept, Votorantim had an Economic EBITDA of R\$ 8.9 billion in 2023.



### EBITDA under Influence

Another business metric we now monitor is referred to as "EBITDA under Influence", which provides a broader view of our portfolio by considering 100% of each company's EBITDA where Votorantim is a reference shareholder, either as the sole controlling shareholder or via shared control. Under this concept, Ebitda under Influence in 2023 was R\$ 19.2 billion.



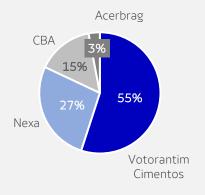
# 2023 Highlights

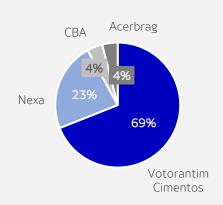
#### Consolidated Results

- 2023 net revenue was R\$ 48.5 billion, 8% less than in 2022. Adjusted EBITDA totaled R\$ 9.6 billion and net income was R\$ 1.8 billion, down 8% and 66% respectively on the previous year.
- Nexa and CBA experienced a decrease in trading volume and prices, with results primarily impacted by the deterioration of operational margins due to price reductions on the LME (London Metal Exchange) for Zinc and Aluminum. Conversely, Votorantim Cimentos reported positive results, mainly due to substantial price increase for cement and concrete in North America, Europe, Asia and Africa, boosted by higher product sales volumes. Acerbrag achieved record net revenue and adjusted EBITDA, driven by improved operational performance and lower costs and expenses.
- Votorantim ended the year with R\$ 10.4 billion in consolidated net debt, resulting in a 1.08x financial leverage (measured by the net debt/adjusted EBITDA ratio).

#### Net revenue by company 2023 (1)

#### Adjusted EBITDA by company 4Q23 (1)





(1) Considers Votorantim Cimentos, CBA, Nexa, Acerbrag, Altre, 23S Capital, Reservas Votorantim and holding. Banco BV, Auren, Citrosuco and CCR are recognized under the equity method.



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